

The book was found

Strategic Sourcing In The New Economy: Harnessing The Potential Of Sourcing Business Models For Modern Procurement



Synopsis

This book provides a comprehensive overview of each of the sourcing business model. Readers will master the art and science of strategic sourcing by being able to chart a unique path that fits their capacity to apply more the full continuum of strategic sourcing concepts and tools.

Book Information

Hardcover: 448 pages

Publisher: Palgrave Macmillan; 1st ed. 2016 edition (November 10, 2015)

Language: English

ISBN-10: 1137552182

ISBN-13: 978-1137552181

Product Dimensions: 7 x 2 x 10 inches

Shipping Weight: 1.6 pounds (View shipping rates and policies)

Average Customer Review: 4.0 out of 5 stars [See all reviews](#) (3 customer reviews)

Best Sellers Rank: #658,435 in Books (See Top 100 in Books) #60 in [Books > Business & Money > Human Resources > Outsourcing](#) #170 in [Books > Business & Money > Processes & Infrastructure > Purchasing & Buying](#) #676 in [Books > Business & Money > Processes & Infrastructure > Organizational Learning](#)

Customer Reviews

In November, Kate Vitasek and a team of co-authors released *Strategic Sourcing in the New Economy: Harnessing the Potential of Sourcing Business Models for Modern Procurement*. Vitasek is best known for her *Vested Outsourcing* series a books, which are responsible for helping professionals in all functions see the potential of outsourcing relationships aimed at accomplishing a new, more value-oriented type of result. While the *Vested* books naturally appeal to a procurement audience, you would hardly say that procurement is the main character. We appear in little more than an occasional walk on role – not central to the plot and not particularly memorable. The contrast between procurement’s role in the *Vested* series and the fact that we now have a book dedicated to our perspective and objectives is striking. While the *Vested Way* is open to all, clearly we seized an opportunity that has now led to a book all our own. The big shocker of the book – you might want to sit down for this – is the belief that the Porter’s Five Forces and Kraljic models are no longer well suited to the goals and objectives of a modern competitive enterprise. Michael and Peter are out. Their strategic models, which were revolutionary in their time, overly emphasize the need to build power relative to one’s business partners. Before you feel too badly about this

change in circumstances, it is fair to point out that the models were introduced in 1979 and 1983 respectively. So, 37 and 33 years ago. They had a pretty good run, but it does seem logical that we should revisit our guiding principles every 3 to 4 decades or so. Enter *Sourcing Business Models*™ from Vitasek and team.

[Download to continue reading...](#)

Strategic Sourcing in the New Economy: Harnessing the Potential of Sourcing Business Models for Modern Procurement
Selling to Procurement: 7 Secrets to Decoding Procurement for Smarter B2B
Selling and Negotiating Introduction to Sourcing, Importing & Private Label Branding Products From China
For .com Sellers: Building a branded product foundation for your ... to Sourcing From China
Book 1) Strategic Global Sourcing Best Practices Spend Analysis: The Window into Strategic Sourcing
The Vendor Management Office: Unleashing the Power of Strategic Sourcing Business Plan: Business Tips
How to Start Your Own Business, Make Business Plan and Manage Money (business tools, business concepts,
financial freedom, ... making money, business planning Book 1)
Exploring Activex: Harnessing Microsoft's New Internet Standard The Spontaneous Fulfillment of
Desire: Harnessing the Infinite Power of Coincidence The Power of the Poppy: Harnessing Nature's
Most Dangerous Plant Ally Tourism in Africa: Harnessing Tourism for Growth and Improved Livelihoods
(Africa Development Forum) The Disney Way: Harnessing the Management Secrets of Disney in Your
Company, Third Edition Making Conflict Work: Harnessing the Power of Disagreement Office Kaizen 2:
Harnessing Leadership, Organizations, People, and Tools for Office Excellence Decentralized
Applications: Harnessing Bitcoin's Blockchain Technology The Decision Book: 50 Models for Strategic
Thinking Marketing Analytics: Strategic Models and Metrics Strategic Marketing for Nonprofit
Organizations 7th Edition (Eastern Economy Edition) Photography Business Box Set: Master the Art of
Wedding Photography and Start Your Own Business (business photography, business photography,
starting photography business) BUSINESS PLAN: Business Plan Writing Guide, Learn The Secrets Of
Writing A Profitable, Sustainable And Successful Business Plan ! -business plan template, business
plan guide -

[Dmca](#)